



**GLATFELTER**  
*Beyond Paper*

# NEWS RELEASE

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For Immediate Release

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## **GLATFELTER NAMED TO TOP 50 PROGRESSIVE MANUFACTURING FIRMS**

### **Glatfelter also Received High Achievers Award for Innovation Mastery**

YORK, Pennsylvania – 7/18/07 – Glatfelter was honored as a winner of the third annual **Progressive Manufacturing 50 Awards Program**, selected by *Managing Automation*, a Thomas Publishing Company, LLC, publication. The awards program recognizes manufacturers that are being progressive in their businesses, in the management of their operations, and in their use of advanced technologies. The award program recognizes 50 companies that have achieved distinction in at least one of the eight core disciplines defined by *Managing Automation* as critical to business success in the years ahead. These disciplines include Business Model Mastery, Customer Mastery, Supply Network Mastery, Data & Integration Mastery, Innovation Mastery, Training & Education Mastery, Leadership, and Operational Excellence.

From the Progressive Manufacturing 50, the judges then selected nine High Achievers. These were the manufacturers receiving the highest scores in each mastery category. **Glatfelter, in addition to being honored in the Top 50 Progressive Manufacturing firms, also received the High Achievers Award in Innovation Mastery.** This award recognizes Glatfelter as the top performer in new product development among the dozens of companies officially nominated for this award.

This award, according to [www.managingautomation.com](http://www.managingautomation.com), is given to companies “that have achieved a significant advance or breakthrough in product concept, design, production, or ability to deliver to customers...Glatfelter, a specialty paper manufacturer, was recognized for its CLEAR initiative, which, among other things, dramatically increased its revenue from new products by accelerating new product innovation.”

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"These companies exemplify the best in manufacturing," explained David R. Brousell, Editor-in Chief of *Managing Automation*. "They are developing new ways of building products, bringing those products to market, and managing the relationships they need to succeed. They are masters of new ways of thinking about their companies, applying advanced technologies and achieving breakthroughs in the business of manufacturing."

Scott Mingus, Corporate Director of New Product Development for Glatfelter, said, "This award is given to Glatfelter in recognition for sustained success in developing new products across multiple businesses and markets over the past five years. Hundreds of Glatfelter PEOPLE have worked hard to identify and develop new business, plan and run mill trials, test new products for fitness for customer use, and ensure quality and reproducibility after scale-up and launch."

**The Progressive Manufacturing 50** award winners were presented with their awards at the Progressive Manufacturing Awards Gala Dinner held at the conclusion of the 2007 Progressive Manufacturing Summit on June 14, at the Four Seasons Hotel in Las Vegas.

Nominations were reviewed by an independent judging panel chaired by David Brousell, Editor-in-Chief of *Managing Automation*. Judges included Tim Carroll, Vice President, Supply Chain Operations, IBM Integrated Supply Chain; Douglas A. Engel, Vice Chairman and U.S. Manufacturing Industry Practice Leader, Deloitte; Paul E. Martin, Global Chief Information Officer, Rexam; Haider Nazar, CEO, Kemco Manufacturing; Ann Grackin, CEO, ChainLink Research; Eric Middelstadt, CEO, The National Council of Advanced Manufacturing; and Maureen Steinwall, President, Steinwall Inc. Judges evaluated and scored nominated projects based on the following criteria: project scope, business impact, customer impact, technology use and scale. Progressive Manufacturing 50 winners were the companies receiving the highest total scores.

**About Glatfelter**—Headquartered in York, PA, Glatfelter is a global manufacturer of specialty papers and engineered products. U.S. operations include facilities in Spring Grove, PA, and Chillicothe and Fremont, OH. International operations include facilities in Germany, France, the United Kingdom and the Philippines and a representative office in China. Glatfelter's common stock is traded on the New York Stock Exchange under the ticker symbol GLT. Additional information may be found at [www.glatfelter.com](http://www.glatfelter.com).

**About *Managing Automation***—Managing Automation, published by Thomas Publishing Company, LLC, provides a complete set of decision-support informational tools for progressive manufacturers—companies who are using information and automation technologies to transform their businesses and create a sustainable competitive advantage. Its monthly magazine, website, information technology comparison and match database, and executive conferences reach the entire integrated technology buying team—executives, line-of-business managers and IT management—at every stage of the technology buying process. Additional information can be found at [www.managingautomation.com](http://www.managingautomation.com).



