



G L A T F E L T E R
Beyond Paper

N E W S R E L E A S E

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For Immediate Release

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Glatfelter successfully launches SAP software in North America

YORK, Pa.- April 19, 2002 – Glatfelter, a global supplier of specialty papers and engineered products, announced today the successful implementation of a new technology infrastructure at its North American facilities as part of the strategic transformation of its business.

Through a special project known as IMPACT, Glatfelter is partnering with SAP America, Inc. and Accenture to integrate SAP software into the company's worldwide operations.

Glatfelter is using the mySAP™ Mill Products solution and focusing on three key business process areas: Finance, Procurement and Sales. The mySAP Mill Products is designed to manage diverse industry-specific processes. The implementation of SAP software is expected to improve customer satisfaction and value, increase operational efficiencies and provide employees with critical business information. Accenture has served as an advisor to Glatfelter during the company's transformation, which began in 2000.

“Thanks to the hard work and dedication of the Glatfelter employees who worked on this project, we have reached this important milestone on time and well within budget,” said Gerhard Federer, IMPACT Project Manager. “With this new e-business platform, we are in a position to provide customers and our employees with accurate, real-time information and expect to generate improved operating efficiencies.”

“The expertise and knowledge transfer from Accenture and SAP have been invaluable to our company,” Mr. Federer added.

Glatfelter's first-phase implementation of SAP has taken place at its U.S. operations, which include facilities in Spring Grove, Pennsylvania and Neenah, Wisconsin. The second and third phases of implementation are scheduled for the third and fourth quarters of 2002 with the launch of SAP software at Glatfelter's European operations. When complete, Glatfelter employees will be able to access strategic business information and link functionality across the company's global operations.

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"We are proud to have worked with Glatfelter from the definition of the corporate vision through to this rollout of a new set of processes and underlying technology," said Nigel Blower, partner, Accenture. "The transition to SAP has gone smoothly to date, and the team of Glatfelter, Accenture and SAP has worked very effectively together in the U.S. and Europe to achieve this milestone. We look forward to helping Glatfelter continue to implement their strategy."

"Glatfelter's ability to effectively implement their IT strategy on time and within budget positions them well for future business success," said Wolfgang Kemna, president and chief executive officer, SAP America Inc. "We are looking forward to an equally successful SAP rollout in Glatfelter's European operations later this year."

About Glatfelter

Headquartered in York, Pennsylvania, Glatfelter is a leading producer of value-added specialty papers and engineered products found in tea bags, flooring and furniture laminates, book publishing and digital imaging papers, metallized labels, envelopes, postage stamps, and playing cards. In addition to its manufacturing facilities in the United States, Glatfelter also has operations in Germany, France and the Philippines.

About Accenture

Accenture is the world's leading management consulting and technology services organization. Through its network of businesses approach – in which the company enhances its consulting and outsourcing expertise through alliances, affiliated companies and other capabilities – Accenture delivers innovations that help clients across all industries quickly realize their visions.

About SAP

SAP is the world's leading provider of e-business software solutions. Through the mySAP.com[®] e-business platform, people in businesses around the globe are improving relationships with customers and partners, streamlining operations, and achieving significant efficiencies throughout their supply chains.

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "believe," "estimate," "intend," "may," "will," "expect," "increase," and "project" and similar expressions as they relate to the Company, and statements made with regard to the implementation of SAP software are intended to identify such forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect the Company's future financial results are discussed more fully in the Company's filings with the U.S. Securities and Exchange Commission (the "SEC"), including the Company's Annual Report on Form 10-K for 2001 filed with the SEC on March 27, 2002. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.